

SMALL BUSINESS EXCHANGE

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November 5, 2020

How the Construction Industry Can Lead the Economic Recovery

[Article was originally posted on www.constructconnect.com]

By Patrick Hogan,

It is no news that the global economy has been a bit shaky for years now, then the pandemic struck and everything went spiraling downward. Statistics show that unemployment was at 14.7% in April 2020, the highest rate in America since the Great Depression, and gross domestic product fell by 4.8%.

Do we just sit and watch as our own economy self-destructs, or do we try to salvage what's left and bounce back? Indeed, every forward-thinking person is asking, "What now? How can the economy be saved?"

According to the Associated General Contractors of America, the construction industry bears over 7 million employees on its back and creates structures worth nearly \$1.3 trillion every year. It is only right to point out that if any industry can spearhead the recovery of the American economy, it should be the construction industry.

Strategic moves by the government and players in the industry will begin to ease the weight bearing down on the construction sector, and the effect will eventually rub off on the other industries, altogether giving a much needed boost to the national economy.

The billion dollar question is "How?" What measures can the players in construction take to help the economy bounce back?

1. Adapting to the Current Health Crisis

The construction sector was not left out when the pandemic clawed away at everything we labored for over the years. In fact, the construction industry lost about 975,000 jobs in April of 2020 alone, according to the Associated Builders and Contractors (ABC).

Every industry felt the heat. However, the construction industry is poised to be the one with the highest level of adaptability to the current crisis. Construction companies are already health conscious, with the regular safety measures against injuries and hazards in place. It can't be so difficult taking a few steps further then?

■ Continued on page 8



California women face persistent gender and racial barriers; it's time to work for more equity

[Article was originally posted on www.calmatters.org]

By Jennifer Pierre, CalMatters

The Delta Conveyance Project is a necessary investment to secure California's water future. Let's face it, our climate is changing rapidly and becoming more unpredictable – wildfires are larger and more frequent, the seas are rising, droughts are lasting longer and storms are fiercer. The need for this project has never been clearer.

Delta conveyance is the movement of water through the network of waterways in the Sacramento-San Joaquin Delta, the hub of the State Water Project – California's most critical water delivery infrastructure. Two-thirds of California's water begins its journey as snowmelt from high in the Sierra Nevada, eventually flowing into the Delta where the State Water Project infrastructure conveys the water to 27 million Californians and 750,000 acres of farmland from Silicon Valley down to San Diego.

But the State Water Project's 1960-era infrastructure is aging and needs to be upgraded to meet the challenges ahead. As we've seen in recent years, the state's precipitation is increasingly coming in the form of big storms in-between extended dry periods. The State Water Project infrastructure must be improved to be more resilient to climate change and more flexible in its ability to take advantage of big storms by moving water when it's wet for use when it's not.

The Delta Conveyance Project would add new conveyance facilities in the Delta, including two new intakes located farther north, away from sensitive fish habitat and 20 feet above sea level. The project also includes a state-of-the-art single tunnel underneath the Delta to safely convey water from the new intakes to the existing State Water Project facilities in the south Delta.

Not only would this help ensure the continued delivery of affordable, clean water to millions of residents throughout the state, it would minimize impacts to threatened and

endangered fish species and is compatible with ecosystem restoration projects already underway.

In addition to the increased water security and environmental benefits the Delta Conveyance Project would provide, it would also help maintain California's \$5 trillion economy – the fifth largest in the world – and is particularly important for the approximately 1,500 disadvantaged communities throughout the state that rely on the State Water Project for affordable, clean water.

The proposed project is a crucial part of the governor's portfolio approach to water management and will help California water agencies develop their local water supply projects and reduce future reliance on imported supplies. That's because the consistent delivery of State Water Project water allows public water agencies to blend high-quality water with local sources to meet or exceed drinking water standards, making the most of our state's lim-

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Environmental Equity

Equitable Building Electrification Means Clean Air, Good Jobs

[Article was originally posted on <https://greenlining.org>]

By *Carmelita Miller*,

As Governor Gavin Newsom publicly commits to new climate initiatives, California communities continue to grapple with the devastating impacts of COVID-19, raging wildfires, declining air quality, and an economic recession. Building electrification – if done thoughtfully and equitably – can help get us out of these converging crises.

Four million Californians live in households that are unable to pay their rents, an estimated one in five California homeowners are behind on mortgage payments, and more than 2.5 million California workers are now jobless due to COVID-19.

Meanwhile, nine of the 10 largest fires in state history have burned in the past decade, and 2020 has already shattered the all-time California record for area burned: 3.6 million acres so far and growing. The costs and burdens of climate change will continue to disproportionately hurt Black, Indigenous and people of color (BIPOC) and disadvantaged communities, harming their physical health, safety and economic well-being.

California must build a new path forward to make neighborhoods sustainable, inclusive, healthy and resilient for all Californians. We call on Gov. Newsom to hear the voices of our communities, our calls for justice, and our demands for climate solutions by issuing an executive order for equitable building electrification.

Building electrification is a cornerstone of decarbonization strategies and reducing greenhouse gas emissions statewide. Gas use in buildings leads to massive emissions of methane, a highly potent and persistent greenhouse gas, along with nitrogen oxide, carbon monoxide, carbon dioxide, nitrous oxide, and volatile organic compounds. These emissions accelerate climate change and also cause hazardous health conditions, both indoors and outdoors, contributing to respiratory disorders and premature death each year. Many Californians breathe the dirtiest air in the nation. The growing share of renewables in California's electrical system makes switch-

ing from gas to electricity an effective climate strategy that can help reduce air pollution.

Environmental justice organizations and allies, along with clean energy and decarbonization advocates urge the governor to move forward ASAP with building electrification policies that address social and racial justice inequities as well as climate injustice and disasters.

Environmental Justice and Equitable Climate Action Through Building Electrification

An executive order for equitable building electrification should chart a pathway to eliminating fossil fuels from our homes and businesses that prioritizes creating cleaner and healthier environments for BIPOC, low-income, disadvantaged and other vulnerable populations. These communities face the highest risk of again being left behind in our clean energy transition and carrying the costly burden of our aging fossil fuel system. They are less able to afford electrification technologies, and as more affluent users leave the gas system, they will be stuck with the increasing cost of maintaining an oversized and unsafe gas system. These communities must be the first to receive the benefits of decarbonization. If left out of our clean energy future, they will experience even more dramatic, irreversible inequities and racial injustices.

Gas Stoves leak fossil fuels in homes

The fossil fuel industry claims we can't make clean homes affordable. They are wrong.

We call for a future where 100% of all new construction will be fossil fuel free by 2022, and that by 2030, three million buildings will be all-electric, with priority given to the homes of low-income and disadvantaged Californians.

To achieve this vision, we demand that this transition correct the historic divestment of communities and the inequitable distribution of clean energy benefits that occurred during past programs. That means placing BIPOC, low-income and disadvantaged communities up-front to ensure they receive benefits first and are not left at risk of rising costs due to the aging fossil fuel system.

This can be our future. Our vision of equitable building electrification calls for:

- Communities to be directly engaged in the transition away from fossil fuels. Communities can speak for themselves; they are the experts on their own experiences and needs, and are already leading on affordable, equitable clean energy policies.
- Bill savings and other benefits of removing fossil fuels from homes and communities must accrue to disadvantaged community members who have borne a disproportionate burden of the fossil fuel system's impacts. This may require additional resources to protect these communities from further injustice during this clean energy transition.
- Subsidized and unsubsidized affordable housing owners and tenants must have priority access to resources to support their transition away from fossil fuels in order to protect housing affordability and availability.
- A coordinated effort to carefully plan disinvestment in fossil fuel infrastructure in a way that does not sacrifice safety, reliability, and the ability to meet energy needs during the transition.
- Ensuring that equitable building electrification efforts include critical job training and workforce partnerships to support and improve access to high-quality, career-track jobs.

All Hands on Deck for Equitable Decarbonization

We have work to do.

We call for establishing a working group to facilitate unprecedented collaboration among state agencies, community boards, disadvantaged communities, workforce advocates, tenants' rights groups, affordable housing committees and energy program implementers. This working group will lead engagement with low-income, disadvantaged and BIPOC communities and provide strategy and implementation assistance for equitably winding down fossil fuel use and ramping up energy efficiency and clean energy.

We ask that the state review and amend existing programs and policies to support and align with the vision of Equitable Building Electrification. We also ask that the state show leadership by requiring all-electric construction by 2021 and by facilitating rapid electrification of existing buildings and schools.

We Can, So We Must: What You Can Do

Communities at the frontlines are ready for cleaner indoor and outdoor air. Parents are ready to free their children from asthma attacks and the long-term impacts of gas use in the home. Public health officials are ready to combat diseases like COVID-19 through healthy living environments. Residents and farmworkers in the Central Valley are ready to be spared fatal heat waves and unsafe working conditions. Businesses and homeowners in every part of the State are prepared to experience an autumn without wildfire trauma. But we need your leadership, governor.

The vision of equitable decarbonization we have presented is possible. It will require hard work, time and the commitment to understand the needs of our own communities better than before. We are ready to engage.

It will require the sacrifice of resources that currently feed injustice and it will demand reinvestment in communities that have endured and fought despite systematic injustice, pollution, lack of services, and lack of access to power. We are ready to be creative.

Real transformation -- that changes lives, restores our environment, and rights wrongs -- comes through an underswell of immediate and persistent actions through learning and enduring together, in partnership, as allies, in community. We are ready to make the journey to a better, healthier, more equitable future.

We call on Gov. Newsom to hear the voices of impacted communities, advocates for equity, environmental justice, affordable housing, clean energy and labor, and to issue an executive Order to advance equitable building electrification as soon as possible. We can no longer wait—we stand ready to work together.

SOURCE: <https://greenlining.org/blog-category/2020/equitable-building-electrification-clean-air/>

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Access to Capital

Ready to Grow Your Business?

How to Find Business Investors

[Article was originally posted on www.business.com]

By Matt D'Angelo,

Need an investor to help you grow your startup? Here's how to find an investor and which types to look for.

One of the most important aspects of running your business is finding funding. Between venture capital, traditional bank loans and online crowdsourcing, there are now more funding options than ever before, but it's critical to choose the right type of investor.

Benefits of business investors

The biggest benefit of finding a business investor may be obvious: They give you money to run your business.

Businesses need capital to grow, and working with business investors means you don't have to grow the old-fashioned way – by building your business slowly, brick by brick. Instead, you get

a cash injection and your business can expand rapidly.

This is most notable with some Silicon Valley start-ups. Many prominent technology companies needed massive amounts of cash quickly in order to scale their offerings and meet immediate demand.

However, finding funding isn't as simple as convincing investors to give you large amounts of cash. Seeking investment means trading something for the access to funding. With venture capitalists and certain angel investors, that can mean equity in your company, which in some cases could mean that they have decision-making power on major company issues. With banks, you're borrowing money, so you're paying a premium, or interest rate, on the amount of money the bank lends you. This also has strings attached, as many banks want to know how you plan to use your loan before they issue it. With online crowdfunding platforms, you may be trading inside access or even equity for funding.

Working with investors is a great way to take your business to the next level, but it's a trade-off no matter who provides the money. When seeking funding, you need to weigh your options and consider what you have to give up to get the funding you need. This doesn't have to be a cut-throat approach; it's more of an important distinction to understand in order to approach the funding with a successful mindset.

How to find a business investor

Finding investors can be one of the biggest challenges of starting or running a business. In general, it's best to start small and move toward bigger options later – in terms of whom you seek fund from as well as where you look for funding.

As a small business or startup, look to your local community first. Cities and small towns are constantly developing business initiatives to get businesses to grow locally. If your nearest city doesn't support the industry you're moving into, spread your search a little at a time until you find

one that does. Depending on your business type, you may have to go to where the money is.

Once you have a business concept, a product or service, and a plan, you're ready to start looking for funding. Here are five ideas to help you search for a business investor:

1. **Work with friends and family.** Start by trying to find funding from your friends and family. This can be the best option for you to get your business up and running without proving yourself to an outside investor.
2. **Look for private investors in the community.** Oftentimes, the best place to look for help growing your business is your own community. Look for local business leaders and investors. Work with any pro-business organizations, and network and develop business relationships with the major influencers in your community.

Continued on page 8



California Sub-Bid Request Ads

Balfour Beatty Infrastructure, Inc. is bidding as a Prime contractor and encourages all qualified Subcontractors and Suppliers to submit quotations for the following project. Balfour Beatty is a Union Contractor and Subcontractors must abide by the terms and conditions of the applicable Project Stabilization Agreement (PSA).

Project Description: Brackish Water Desalination

Project Location: Antioch, CA

Owner: City of Antioch

Contract No.: PW 694

Bid Date: Prime Contractors: Tuesday, November 17, 2020 @ 2:00pm

Subcontractors: Friday, November 13, 2020 @ 2:00pm

This is a design-bid-build project and subcontractor scopes must be based on the project documents provided. It is recommended that interested subs contact Balfour Beatty Infrastructure well ahead of the due date to discuss scope and quantities.

SUBCONTRACTOR BIDS ARE SOUGHT FOR THE FOLLOWING TRADE(S)

Aggregate, Caulking, Concrete Drilling, Sawcutting, Coring, Concrete Pumping, Demolition, Dewatering, Doors, Driven Pile, Ductile Iron Pipe, Electrical, Fabricated Steel Pipe, Fences & Gates, Field Lining, Flashing & Sheet Metal, Flexible Pavement – Asphalt (AC), Groundwater Treatment System, Handrails & Railings, Hangers & Pipe Support, Hazardous Material Removal, HVAC, Instrumentation, Louvers & Vents, Masonry, Mechanical, Metal Deck, Miscellaneous Metals, Miscellaneous Valves, Offsite Transportation & Disposal (Truckers), Overhead Doors, Paints, Coating & Waterproofing, Pipe Support, Ready Mix, Rigid Pavement – Portland Cement Concrete Pavement, Sheet Metal Roofing, Shoring & Underpinning (Earth), Structural Steel, Structural Steel Erection, Thermal Protection (Insulation), Windows.

PLANS & SPECIFICATIONS: Project Bid Documents may be obtained from the Project Owner, BPX Printing & Graphics at www.blueprintexpress.com/antioch, or you may view them at BBII's office by appointment. For your convenience, you may also view and download plans by following this link maintained by BBII: <https://securecc.smartinsight.co/#/PublicBidProject/544163>

Subcontractors and Suppliers are responsible for reading and acknowledging all Project Documents, Plans, Specifications and Addenda.

BONDING & INSURANCE: Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract, by an admitted surety subject to approval by Balfour Beatty. Bonding cost assistance is available. Subcontractors should expect to sign the standard Balfour Beatty subcontract agreement and provide a waiver of subrogation. Please contact Balfour Beatty at (707) 227-8500 for bonding and other types of assistance.

QUESTIONS: For questions regarding the bid, please contact Erik Golub at (707) 227-8500, fax: (877) 763-4002, email: ewr@balfourbeatty.com, or in writing to: 5050 Business Center Drive, Suite 250, Fairfield, CA 94534.

Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Subcontractor scope (including any conditions or exceptions) is required one week prior to bid deadline, to allow proper evaluation. To assist DBE Subcontractors and Suppliers, we will divide total scopes into smaller tasks or quantities, and if necessary adjust schedules to permit maximum participation by DBE firms. Subcontractors are required to indicate all lower-tier DBE participation offered on their quotation.

Balfour Beatty is an Equal Opportunity Employer

SWINERTON



INVITATION TO PREQUALIFY AND BID FOR
AIRPORT POWER GENERATION & DISTRIBUTION UPGRADES
JOHN WAYNE AIRPORT
PROJECT NO: P404

APPLICABLE TRADES

Site Concrete, CMU, Structural Steel, Misc. Metals; Roofing (patching) Painting; Plumbing; HVAC; Electrical (including Solar and 12kV distribution); Fire Alarm; Data/Comm; Trailers; Chain-link Fence & Gate; Fireproofing.

APPLICANTS

Prequalified Trade Contractors will be eligible to bid the project. If interested in prequalifying and bidding, please contact vmiguel@swinerton.com or 213.896.3439 for the prequalification forms. Do NOT contact the County of Orange, John Wayne Airport, Architect or any of the project Consultants. All queries direct to Swinerton.

REQUIRED SUBMITTALS

1. Submit all documents required for Swinerton Prequalification.
 - a. Visit: <http://www.swinerton.com/subcontractors/subcontractor-prequal>
2. RFP forms provided with bid documents
3. Complete Review of and Sign Swinerton Master Service Agreement.

DUE DATE FOR PREQUALIFICATIONS APPLICATIONS

For all subcontractors not prequalified with Swinerton, all documents required for Swinerton Prequalification are due by Friday, October 30, 2020 5:00PM PST

PROJECT INFORMATION AND DESCRIPTION:

The objectives of the Airport Power Generation and Distribution Upgrades project include improved airport Central Utility Plant (CUP) power reliability and resiliency and a reduction in the usage of SCE electrical power. To achieve these objectives, the project provides for the installation of solar photovoltaic (PV) system on the upper level of Parking Structure C, the installation of a battery energy storage system (BESS, 12kV power distribution upgrades, and the installation of a microgrid control system and upgrades.

ANTICIPATED BID START DATE

Friday, October 16, 2020 1:00PM PST

NON-MANDATORY JOB WALK

October 26 & 27, 2020, Time TBD

DUE DATE FOR BID RFI's

Friday, October 30, 2020 1:00PM PST

DUE DATE FOR TRADE CONTRACTOR BIDS

Friday, November 13, 2020 at 5:00PM PST

Submit Bids to Swinerton Estimating at: EstimatingLA@swinerton.com

Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Jack Shewmaker
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Subcontractor to Flatiron on the following project. DGC is looking for DBE subcontractors for the Pavement Demolition, Drainage, Earthwork & AC Paving portion of this project.

US 50 MULTIMODAL CORRIDOR ENHANCEMENT AND REHABILITATION PROJECT
Project ID 0319000029
Contract No. 03-OH08U4
Federal Aid Project No. STPL-5916(132)
Disadvantaged Business Enterprise Goal
Assigned is 16%

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

REVISED Bid Date:
November 18th, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, ADL BURIAL LOCATION REPORT, AGGREGATE CRUSHING SUBCONTRACTOR, COLD PLANE, EMULSION SUPPLIER, FILTER FABRIC, LEAD COMPLIANCE PLAN, PIPE LINING, REINFORCED CONCRETE PIPE, JACKED REINFORCED CONCRETE PIPE, CORRUGATED METAL PIPE, SAWCUTTING, TESTING, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from Flatiron's electronic data room: <https://app.buildingconnected.com/public/54ef40ccc3e104070053c371>.

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Eric Allred
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

2018 RSTP Arterial Resurfacing Project
Contract No. 400096 Federal Aid # 5182(077)
Disadvantaged Business Enterprise Goal
Assigned is 15%

OWNER:
City of Roseville
311 Vernon Street, Roseville, CA 95678

REVISED Bid Date:
NOVEMBER 9th, 2020 @ 3:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Adjust Iron, Cold Plane, Construction Area Signs, Electrical, Emulsion supplier, Minor Concrete, Slurry Seal, Striping, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion control, Testing, Traffic Control Material Supplier, Traffic Control/Engineer, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site at https://www.roseville.ca.us/business/procurement_services/bids_rfps

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

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Website: www.desilvagates.com
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DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

BART - Hayward Maintenance Complex - Phase 2 Civil Grading
Contract No. 01RQ-102
Disadvantaged Business Enterprise Goal
Assigned is 28%

OWNER:
San Francisco Bay Area Rapid Transit District,
300 Lakeside Drive, 23rd fl., Oakland, CA 94612
Bid Date: December 1st, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises and Small Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Bridge, Clearing and Grubbing/Demolition, Electrical, Erosion Control, Fencing, Minor Concrete, Minor Concrete Structure, Reinforced Concrete Pipe/Jacked Reinforced Concrete Pipe/Corrugated Metal Pipe, SWPPP Prep Water Pollution Control Plan Prepare, Tree Removal/Trimming, Underground, Trucking, Water Trucks, Street Sweeping, Imported Borrow, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd. Suite 100, Sacramento, CA 95834, or reviewed and downloaded from the DeSilva Gates ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)). Prospective Bidders or Interested Parties (including prospective Subcontractors of any tier) who are not currently registered on the BART Procurement Portal to do business with BART are required to register on the BART Procurement Portal on line at www.suppliers.bart.gov in order to download the Contract Documents and then submit the completed Contract Documents' Order Form to the District Secretary's Office, San Francisco Bay Area Rapid Transit District, 300 Lakeside Drive, Oakland, California 94612.

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

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11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 99 - CONSTRUCTION ON STATE HIGHWAY IN MERCED COUNTY IN MERCED FROM 0.2 MILE SOUTH OF CHILDS AVENUE OVERCROSSING TO 0.2 MILE SOUTH OF FRANKLIN ROAD OVERCROSSING

Contract No. 10-1C1704,
Federal Aid Project No. ACNH-P099(662)E
Disadvantaged Business Enterprise Goal
Assigned is 16%

OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

Bid Date: NOVEMBER 18, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, CHANNELIZERS, BARRICADES, OBJECT MARKERS, ELECTRICAL, EROSION CONTROL, ADL, HAZARDOUS MATERIAL, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PCC PAVING, RUMBLE STRIP, SIGN STRUCTURE, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

You can view more ads at
http://www.sbeinc.com/advertising/sub_bid_requests.cfm

California Sub-Bid Request Ads



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin

REQUEST FOR DVBE
SUBCONTRACTORS AND SUPPLIERS FOR:
**West Texas Street Gateway Improvement
District 04, Route 80
Contract No. 04-4G3204
04-SOL-80-17.2
City of Fairfield**
**REVISED BID DATE:
November 10, 2020 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Progress Schedule (Critical Path Method), Construction Area Signs, Traffic Control System, Flashing Arrow Sign, Type II Barricade, Temporary Marking and Striping, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis & Annual Report, Temporary Fencing, Sweeping, Clearing & Grubbing, Roadway Excavation (Type R-1 Aerially Deposited Lead), Imported Borrow, Highway Planting & Irrigation, Hydroseed, AC Dike, Tack Coat, Cold Plane AC, Jointed Plane Concrete Pavement, Structural Concrete, Minor Concrete, Reinforced Concrete Pipe, Junction Box, Adjust Utilities to Grade, Minor Concrete, Misc. Iron & Steel, Electrical, Survey Monument, Fencing, Delineator, Pavement Marker, Object Marker, Roadside Signs, Striping & Marking, Signals/Lighting, and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 pm on the date of the bid. Quotes from DVBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DVBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

Con-Quest Contractors, Inc.
290 Toland Street • San Francisco, CA 94124
Email: bidday@cqcontractors.com
Fax: 415-206-0528

REQUEST FOR CERTIFIED CALIFORNIA UNIFIED CERTIFICATION PROGRAM (CUCP) OR VTA'S OFFICE OF BUSINESS DIVERSITY PROGRAM (OBDP) DISADVANTAGED BUSINESS ENTERPRISES (DBE) SUBCONTRACTORS & SUPPLIERS FOR:
**Hamilton Station Stabilization
Contract C20046F**
Bid Date: November 17, 2020 at 2:00 p.m.

Quotes needed: SWPPP, Quality Assurance / Control, Material Testing/Inspection, Electrical, Precast Fabricator / Installer, Environment Monitoring, Earthwork, Hazardous Material Abatement / Disposal, Ready Mix Concrete, Concrete Pumping, Trucking, Aggregate Materials, Track Materials, Track Ballast Materials, Structural Demolition, Survey, Rebar, Structural and Miscellaneous Metals, Fencing, Crane / Hoisting Service, Sheeting & Shoring, Painting / Anti-Graffiti Coatings, Roadway Traffic Striping, Concrete Hardscapes / Flatwork, Traffic Control, Structural Grouting, Structural Tie-Back / Soil Nail.

An Equal Opportunity Employer

In order to properly evaluate / coordinate vendor proposals with our final bid. Vendor scope letters and quotes should be submitted and received in a timely fashion by no later than **5:00pm on November 13, 2020.**

Please include your Enterprise NAICS CODE and SBE or DBE Certification Number.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:
Contra Costa County Public Works Dept.
255 Glacier Drive, Martinez, CA
**Project: Bailey Road/SR4 Interchange Pedestrian
& Bicycle Improvement Project**
County Project Number: 0662-6R4121
Federal Project Number: ATPL-5928(136)
Working Days: 110
Engineer's Est.: \$4,126,000
BID DATE: November 17, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, QC/QA Testing, Construction Testing, Contractor Quality Control Plan, Federal Trainee Program, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Debris Containment System, Asbestos Compliance Plan, Temporary Fencing, Treated Wood Waste, Clearing & Grubbing, Settlement Monitoring, Structure Backfill, Imported Borrow, Fiber Rolls, Hydroseed, Data Core, AC Dike, Cold Plane AC, Structural Concrete, Fractured Rib Texture, Bridge Removal, Pedestrian Tunnel Removal, Concrete Pipe, Detectable Warning Surface, Minor Concrete, Roadside Signs, Sign Structure, Midwest Guardrail System, Vegetation Control, Alternative In-Line Terminal System, Concrete Barrier, Striping & Marking, Landscape & Irrigation, Storm Drain, Storm Drain Structures, Striping Removal, Temporary Lighting & Signals, Maintain Existing Traffic Management System Elements During Construction, Signal and Lighting System, Modify Existing Electrical System, and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, at the Contra Costa County Public Works Dept. 255 Glacier Dr., Martinez, CA (925) 313-2000, and are available online at www.cccounty.us/pwprojects, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 pm on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

Visit www.sbeinc.com
to download the latest SBE
Newspaper and Newsletter



CAL LIC. NO. 723241
11555 Dublin Boulevard
Dublin, CA 94568-2909
Phone: (925) 803-4333 • FAX: (925) 803-4334
ESTIMATOR: Michael Collings
EMAIL: mcollings@pacificstates.net

Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor for the project listed below:

PROJECT:
1224 D Street Soil Abatement 2020
IFB NO. 2044-DSdd
OWNER:
Sacramento Housing and Redevelopment Agency
Procurement Services 2nd Floor
801 12th Street, Sacramento, CA 95814
BID DATE: November 10, 2020 @ 2PM

We hereby encourage responsible participation of certified M/WBE Minority Business Enterprise and Women Business Enterprise and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

TREE REMOVAL

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange.

Fax your bid to (925) 803-4334 to the attention of Estimator Michael Collings. If you have questions for the Estimator, call at (925) 361-1424 When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 361-1424. PSEC is willing to breakout portions of work to increase the expectation of meeting the M/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. PSEC is an Equal Opportunity/Affirmative Action Employer.

Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified Minority Business Enterprise (MBE) Women Business Enterprise (WBE) subcontractors, suppliers, and truckers for the following project:

**CONSTRUCTION OF TURNTABLE
REPLACEMENT PROJECT
CONCORD YARD (OCY)
BART #54RR-350**
bids: 11/17/2020 @ 2pm

The work consists but not limited to the following: SWPPP; Demolition; PCC & CIP Concrete; Rebar; Metal Fabrications; Metal Stairs & Metal Railings; Mechanical Vehicle Turntable; Electronic Circuits, Wires, Cables; Indoor Cabinets, Racks, Frames & Enclosures; Electrical Systems; Low-Voltage Wires & Cables; Circuit Breakers & Panelboards; Lighting; SCADA System, Computer & Communications Sub-Systems; Earthwork; Clearing & Grubbing; Excavation Support & Protection; Utilities; Ballasted Track

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested LSB, MBE, WBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Krista Christensen at norcal.bids@kiewit.com
Fax (707) 439-7301

Requests quotes from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate for the following project in Antioch, CA:

**Brackish Water Desalination Project
Project No. PW 694
Owner: City of Antioch**
Bid Date: November 17, 2020 @ 2:00 P.M.
**Subcontractor and Supplier Scopes are due
November 10, 2020 and Quotes
NO LATER THAN November 16, 2020 at 5 PM.**

Kiewit requests Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses for the following scopes, but not limited to:

- Aggregates • Asphalt Paving • Cathodic Protection
- CCTV • Concrete Formwork & Accessories • Concrete Pumping • Concrete Supply • Concrete, Cast in Place • Concrete, Minor • Demolition • Dewatering • Diving • Drilled Concrete Piers • Earthwork
- Electrical • Electrical Supply • Electrical Testing • Erosion Control • Fence • FRP • Grouting • Horizontal Directional Drilling • HVAC • Masonry • Mechanical Equipment • Metal Decking • Miscellaneous Metals • MSE Walls • Openings • Paintings & Coatings • Pavement Markings • Piling • Piping & Valves • Precast Structures • Quality Assurance/Quality Control • Rebar • Sawcutting • Shotcrete
- Signage • Soil Nail Wall • Steel Joists • Sweeper Truck • Tanks (FRP and Steel) • Temporary Facilities • Thermal & Moisture Protection • Traffic Control • Trucking & Hauling • Water Truck

Certified thru, but not limited to, any of the following agencies:

- www.mdba.gov ; www.epa.gov ;
- www.sba.gov ; dot.ca.gov

Non DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

Plans are available for viewing at our office at our address below by appointment only or download at <https://www.antiochplanroom.com/jobs/> or through SmartBidNet (SBN). All companies registered in our SBN database will receive an invitation to bid.

Please visit <https://www.kiewit.com/districts/north-ern-california/overview> to register your company to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors, and Supply Bond for permanent material Suppliers on this project. Please contact Kiewit for any assistance in bonding, insurance, equipment, materials and/or supplies.

Subcontractors must possess & provide current California contractor's license number & DIR Registration number.

Each subcontractor must comply with the terms of the Project Stabilization Agreement. Non-signatory subcontractors will be required to sign an agreement for trades covered under this Project Stabilization Agreement.

Subcontractors and Suppliers will be required to execute Kiewit standard agreements and agree to Kiewit standard general terms and conditions. Copies are available for review through our Smart-BidNet (SBN) site.

CA Drinking Water State Revolving Fund (CASRF) applies

American Iron and Steel requirements apply
Davis-Bacon and California prevailing wage rates apply
An Equal Opportunity Employer
CA Lic. 433176
DIR #: 1000001147





California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

WEST TEXAS STREET GATEWAY IMPROVEMENT

District 04, Route 80,

Contract No. 04-4G3204, 04-SOL-80-17.2
Disabled Veteran Business Enterprise Goal
Assigned is 3%

OWNER: CITY OF FAIRFIELD

1000 Webster Street, Fairfield, CA 94533

REVISED BID DATE:

NOVEMBER 10, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, CPM SCHEDULING CONSULTANT, ELECTRICAL, EROSION CONTROL, FENCING, K-RAIL SUPPLIER, LANDSCAPING, LEAD COMPLIANCE PLAN, MINOR CONCRETE, PCC PAVING, ROADSIDE SIGNS, ROADWAY EXCAVATION, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, CLASS 4 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp%25desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site at <http://www.fairfieldplanroom.com/>

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

ANVIL BUILDERS

1475 Donner Ave. San Francisco, CA 94124
Phone: 415-285-5000 • Fax: 415-285-5005

Request for DBE's
Subcontractors and Suppliers for
Project: RUSSIAN RIVER-COTATI INTERTIE
PIPELINE SEISMIC HAZARD MITIGATION
AT THE RUSSIAN RIVER CROSSING
Agency: SONOMA COUNTY WATER AGENCY
Bid Date: Tuesday, November 17, 2020 @ 2:00 P.M.

The Work consists of the construction of Owner's Russian River-Cotati Intertie Pipeline Seismic Hazard Mitigation at the Russian River Crossing located at 10290 Westside Road, in an unincorporated area of Sonoma County near Forestville, California. The Work includes, but is not limited to, the abandonment and replacement of section of the existing underground pipeline and construction of meter vault, flow meter, cathodic protection, air valves, and appurtenances, as well as construction of approximately 915 feet of 48-inch steel pipeline, approximately 250 feet of 42-inch steel pipeline, approximately 150 feet of 36-inch steel pipeline, approximately 150 feet of 30-inch steel pipeline, approximately 60 feet of 20-inch steel pipeline, and approximately 15 feet of 18-inch steel pipeline replacement, and temporary facilities including but not limited to deep shored trenches, cofferdams, and dewatering systems. Work shall be completed within 330 Days from the date when Contract Time commences to run. Bidding Documents contain the full description of the Work.

Seeking all trades (but not limited to): Survey, Earthwork, Clear & Grub, Demolition, Dewatering, Shoring / Sheet Piling, Trench Lining, Grouting, Tree Removal, Cathodic Protection, Underground Steel Pipe, SWPPP Implementation, Welding, Electrical, Paving, Temp Fence, Hydro-Acoustic Monitoring, Settlement Monitoring, Pipeline Abandonment, Landscaping, Hydroseeding, Testing & Inspection, Painting & Coating, Potholing, Hydrostatic Testing, Trucking, and Disinfection.

Plans, specifications, and requirements can be viewed at our office or by using the link below.
<https://www.sonomawater.org/bids>

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project? Please email or fax your response to estimating@anvilbuilders.com / 415-285-5005.

ADVERTISE YOUR AD HERE

Advertise your
Sub-Bid Requests in the
Small Business Exchange

With a monthly readership of
75,000, SBE reaches a diverse
audience, cutting across ethnic
and gender lines as well as
traditional industry segments.



SMALL
BUSINESS
EXCHANGE

ANVIL BUILDERS

1475 Donner Ave. San Francisco, CA 94124
Phone: 415-285-5000 • Fax: 415-285-5005

Request for LSB, MBE & WBE Subcontractors and Suppliers for
Project: Construction of Turntable Replacement Project Concord Yard (OCY)
Contract No: 54RR-350

Bid Date: Tuesday, November 17th, 2020 @ 2:00 P.M.

Turntable Replacement at the Concord Yard (OCY), as outlined in the Contract Specifications 01 11 00:

- Turntable equipment procurement, installation, commissioning, and testing;
- Prefabricated equipment shed for the controls of the turntable equipment;
- Site mobilization;
- Fencing: temporary non-conductive construction safety barrier, as indicated;
- Demolition and removal of existing turntable equipment and utilities; steel deck, concrete approach slabs, foundation, equipment shed and foundation, associated utilities, and existing features, as indicated;
- Demolition and removal of existing trackwork: rail, ties, contact rail, ballast, subballast, and sandbox;
- Site grading and drainage: subgrade preparation and storm drainage facilities. Equipment foundations and track approach slabs;
- Track ballast procurement; and
- Electrical and communications work; concrete ductbanks, electrical and communication work, site lighting, panels, transformers, and associated work.

Seeking all trades (but not limited to): Survey, Earthwork, Demolition, Trackwork/Rail, Drainage, Electrical, Fencing & Gate, Testing & Inspection, Concrete, Trucking, Rail Turntable, and Rebar.

Plans, specifications, and requirements can be viewed at our office or by using the link below.

https://suppliers.bart.gov/psp/BRFPV91/SUPPLIER/ERP/c/AUC_MANAGE_BIDS.AUC_RESP_INQ_AUC_GB?active=P&active=P&PORTALPARAM_PTCNAV=EP_AUC_RESP_INQ_AUC&EOPP_SCNode=ERP&EOPP_SCPortal=SUPPLIER&EOPP_SCName=ADMN_ACTIVITIES&EOPP_SCLabel=Activities&EOPP_SCPCTname=&FolderPath=PORTAL_ROOT_OBJECT.PORTAL_BASE_DATA.CO_NAVIGATION_COLLEC-TIONS.ADMN_ACTIVITIES.ADMN_S201502181400333543157974&isFolder=false

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project? Please email or fax your response to estimating@anvilbuilders.com / 415-285-5005.

W.A. Rasic Construction Company

REQUEST FOR QUOTES FROM QUALIFIED
DBE/MBE/WBE/OBE SUBCONTRACTORS AND
SUPPLIERS FOR THE FOLLOWING PROJECT:

216th Street Replacement Trunk Sewer Phase 2
Location: Carson, California

Owner: Los Angeles County Sanitation District
No. 8

Prime's Bid Due Date: December 8th, 2020 2:00pm
Subcontractor/Supplier Proposal

Bid Due Date: December 7th, 2020 2:00pm

W.A. Rasic Construction is requesting quotes
from qualified DBE/MBE/WBE/OBE subcon-
tractors for the following, but not limited to,
scopes of work:

Horizontal Boring & Jacking, Tunneling, Sequential Excavation Method, Traffic Signal Modifications, Traffic Control, Asphalt paving, Grind & Cap Pavement, Cast-in place Concrete Structures, Large Diameter Manholes, PVC lined Concrete Pipe, Fiber Reinforced Pipe, Slurry Backfill, Sewer Bypass, Inspection, Survey, Storm Water Pollution Prevention Plan, Scheduling, Trucking, Tunnel Instrumentation & Pressure testing.

Subcontractors and suppliers are advised to submit their quotes 1 working day prior to the Prime's bid due date for evaluation and completion of all necessary forms to submit with our bid. Plans and specifications are available for review from 8:00 am to 4:00 pm, Monday through Friday at our office located at 4150 Long Beach Blvd., Long Beach, CA 90807. Please contact Matthew Adams at (562) 928-6111 to make an appointment to view the plans and specifications. Plans and specifications are also available through Quest Construction Data Network (QuestCDN) for a non-refundable fee of \$15.00. This can be done via a link on the Districts' Listing of Advertised Construction Projects webpage <https://www.lacsd.org/opportunities/bidspur/constribids.asp> or by inputting Quest project number 7279577 through the QuestCDN website (www.questcdn.com)

Assistance in obtaining bonds, lines of credit, and insurance is available upon request to all DBE, MBE, WBE, and OBE subcontractors; as well as breaking large work items down into smaller categories or quantities. We can arrange delivery schedules to facilitate maximum participation where feasible per specifications. Please contact Matthew Adams via email if have any questions or if you require assistance in regards to bonds, lines of credit, and insurance.

W.A. Rasic Construction Co., Inc.

Matthew Adams - Estimator
4150 Long Beach Boulevard
Long Beach, CA 90807
Phone: 562.928.6111 ext. 2214
Fax: 562.928.7339

Email Address: madams@warasic.com

Owner: City and County of San Francisco (CCSF)
San Francisco Public Utilities Commission (SFPUCC)

Project: North Shore Pump Station

Wet Weather Improvements

Project No.: WW-685R

Bid Date: November 19, 2020

Bid Time: 2:00 p.m.

Quote Due: November 19, 2020 by 12:00 p.m.

Contractor:

NTK Construction, Inc.

501 Cesar Chavez St., Suite 115

San Francisco, CA 94124

415-643-1900 (phone) • 415-643-1300 (fax) <http://www.ntkconstruction.com> (website)

Estimator: Tin Tran - ttran@ntkconstruction.com

We, NTK Construction, Inc. (NTK), will be bidding this project as a prime contractor and we are interested in receiving proposals/quotes from qualified and certified LBE, DBE, MBE, WBE, DVBE subcontractors and suppliers for the following items of work: (but not limited to)

Concrete, Metals, Roofing, Painting, Plumbing, Mechanical, HVAC and Electrical

The objective of this project is to provide redundant effluent pumping capacity of the North Shore Pump Station (NSS) during wet weather. This project will replace existing four (4) dry weather pumps with larger capacity units so that they are capable of pumping redundant capacity during wet weather. The project also includes upgrades to the motor control centers (MCC's) and distributed control system (DCS).

The estimated cost of construction contract is 33,000,000.

Project goals: 11% LBE (local only)

The project plans and specifications may be viewed at our office (501 Cesar Chavez St., Suite 115, San Francisco, CA 94124) or may be obtained from the SF-PUC. Please visit their website at <http://sfwater.org/> contracts. A confidentiality agreement is required.

Please respond to this email and let us know whether or not you are interested in submitting a quote for this project. Please include your company name, contact name, the scope you will be bidding on and the best way to contact you.

An Equal Opportunity Employer

American Indian and Alaska Native Heritage Month: November 2020

[Article was originally posted on www.census.gov]

The first American Indian Day was celebrated in May 1916 in New York. The event culminated an effort by Red Fox James, a member of the Blackfeet Nation who rode across the nation on horseback seeking approval from 24 state governments to have a day to honor American Indians. More than seven decades later, then-President George H.W. Bush in 1990 signed a joint congressional resolution designating the month of November “National American Indian Heritage Month.” Similar proclamations have been issued every year since 1994 to recognize what is now called “American Indian and Alaska Native Heritage Month.” This Facts for Features presents statistics for American Indians and Alaska Natives, one of the six major race categories defined by the U.S. Office of Management and Budget.

The following facts are possible thanks to responses to the U.S. Census Bureau’s surveys. We appreciate the public’s cooperation as we continuously measure America’s people, places and economy.

Did You Know?

6.9 million

The nation’s American Indian and Alaska Native population alone or in combination with other race groups in 2019.

Source: *Vintage 2019 Population Estimates*

10.1 million

The projected American Indian and Alaska Native population alone or in combination with other race groups on July 1, 2060. They would constitute 2.5% of the total population.

Source: *2017 National Population Projections*
324

The number of distinct federally recognized American Indian reservations in 2019, including federal reservations and off-reservation trust land.

Source: *U.S. Gazetteer Files*

574

The number of federally recognized Indian tribes in 2020.

Source: Bureau of Indian Affairs, 2019

142,972

The number of single-race American Indian and Alaska Native veterans of the U.S. Armed Forces in 2019.

Source: *2019 American Community Survey*

SOURCE: www.census.gov/newsroom/facts-for-features/2020/aian-month.html

Native American Population 2020

The nation’s indigenous people had a population of nearly 10 million before European settlers explored America and their numbers began to fall rapidly shortly thereafter due to war and diseases brought by the settlers. Native Americans faced centuries of persecution and discrimination, losing their land and resources, and being forced onto reservations that lacked the soil and natural resources needed to build and sustain their communities.

Today, Native Americans still face threats from federal and state governments related to land-use and resource extraction. Native Americans have the highest poverty rate of any major racial group, with one in four people living below the poverty line.

Fifteen states have Native American populations of over 100,000. Additionally, 15 states have relative Native American populations below 1.00%.

California has the highest number of Native Americans with a population of 757,628, comprising about 1.94% of its total population. This is followed by Oklahoma with 523,360 Native Americans (13.36%) and Arizona with 391,620 (5.64%).

Alaska has the highest relative population of Native Americans, who make up 19.74% of the state’s total population, about 145,816 people. Oklahoma has the second-highest relative population at 13.36% of the state’s total population.

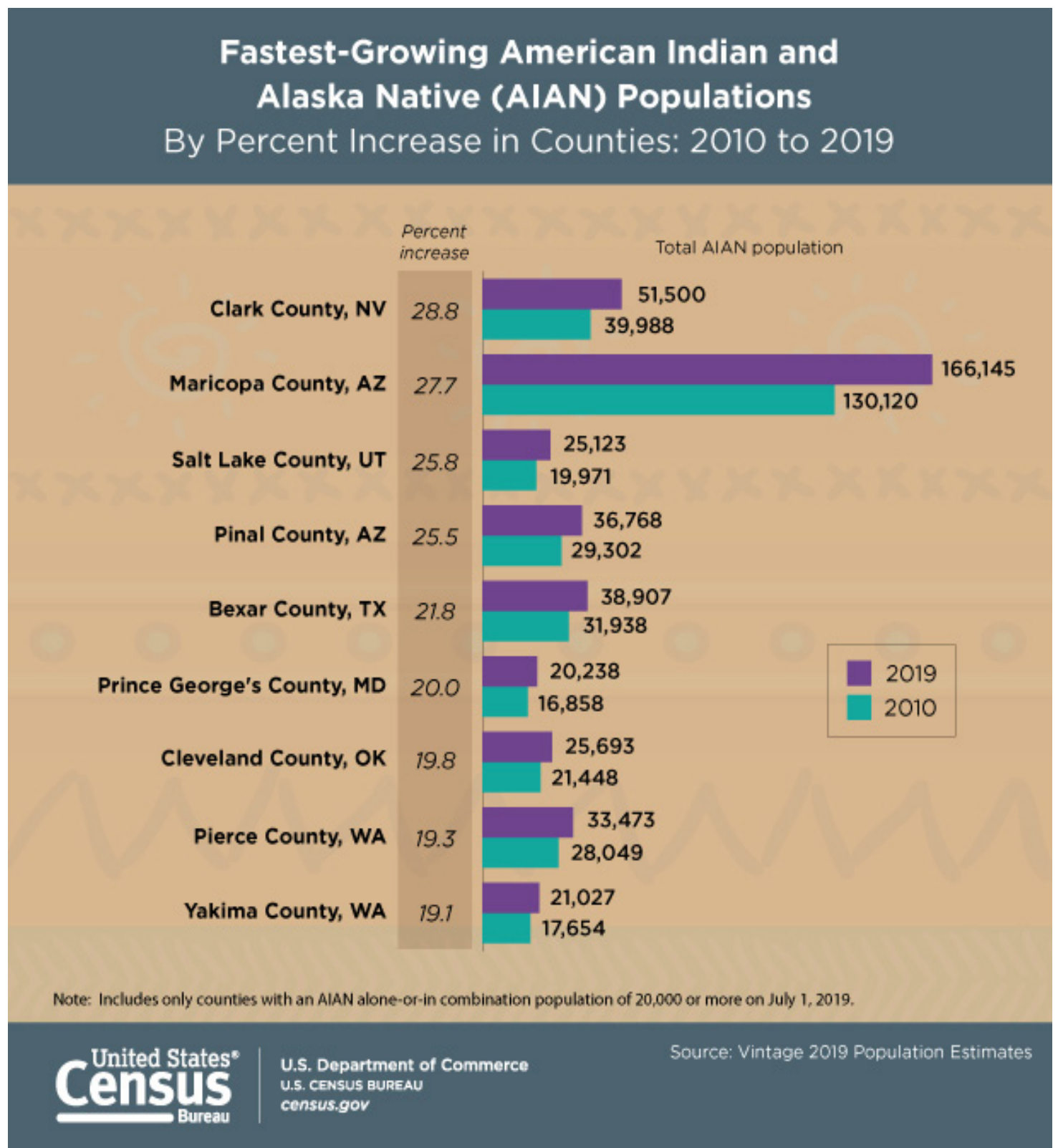
Vermont has the lowest total number of Native Americans of any state with 8,169 and New Jersey has the lowest relative population of Native Americans 0.67% (59,511).

Los Angeles County in California has the highest number of Native Americans with a total of 233,000. Oglala Lakota County in South Dakota has the highest percentage of Native Americans of any county at 93.9%.

Here are the 10 states with the highest Native American populations:

- Alaska (19.87%)
- Oklahoma (13.23%)
- New Mexico (10.71%)
- South Dakota (9.90%)
- Montana (7.85%)
- North Dakota (6.48%)
- Arizona (5.31%)
- Wyoming (3.83%)
- Oregon (2.98%)
- Washington (2.80%)

SOURCE: <https://worldpopulationreview.com/state-rankings/native-american-population>



How to Find Business Investors

Continued from page 3

- 3. Work with a local bank.** Depending on how quickly you want to scale your operations, applying for a loan with your local bank can be a great way to build community relations and find good funding options.
- 4. Seek out angel investors.** If you've exhausted the previous options for finding funding, look outside your community for angel investors and other private investors in your industry. Find areas around the country where your industry is thriving, and contact business leaders in those areas.
- 5. Work with venture capitalists.** This is usually the final stage in a new company's funding growth, but it isn't a necessity for all companies. If you run a stable, successful small business in your community, you likely don't need to apply for funding with a venture capitalist. However, if you have a successful business idea that would benefit from extremely fast scaling and high amounts of capital, then working with venture capitalists is a good option to pursue.

6 types of business investors

It's best to move from small to large funding sources as your business grows. This order, while not set in stone, is a good general focus.

- 1. Friends and family:** The first place to look for funding is with your friends and family. Especially if you're a new or emerging business, pitching to your friends and family can be a great way to get your business off the ground.
- 2. Crowdfunding:** Much like friends and family, crowdsourcing is a good early funding source. It's important to establish whether there is a demand for your product or service before posting it on a crowdfunding platform. Funding from these platforms, combined with money from family and friends, can be a great way to get your product or service started. [Read related article: Equity Crowdfunding: A Primer]
- 3. Traditional bank loan:** Once your business is established, with some operational history and backing, you can start looking to banks for a traditional loan. Banks require extensive documentation and financial information before they issue loans, so have all that at the ready. If you're looking to grow a strong, local business, bank loans can be a great way to take your business from a fledgling operation to a full-fledged company.
- 4. Angel investors:** Much like seeking bank loans, contacting angel investors is a good early funding step that can take your business from a small operation to a larger company. Look locally to begin, then move outward until you find private angel investors.



- 5. Venture capitalists:** Once you have some serious backing, pitching to venture capitalists can be a great way to acquire large amounts of money to scale your business. Pitching to angel investors can be good practice for when it comes time to pitch to venture capitalist firms.
- 6. Accelerators:** Accelerators are a great way to grow your startup. Some provide funding options, but most connect you with seasoned startup veterans who can give you advice on finding funding, developing your products and building your organization. Accelerators aren't typically a main source of funding, but it's important to be aware of how they can benefit your startup.

How to attract an investor

It's easy to get a general idea of how to find funding, but attracting the right investors and perfecting your business's sales pitch can be extremely difficult.

Before diving in, understand that any investor you work with should be viewed not just as a funder but as a business partner, so it's best to work with like-minded individuals. Especially when equity is on the table, investors with a large enough stake in your company will make

sure their voice is valued. These kinds of partnerships can be advantageous, but also very detrimental if they're forged on the wrong values. When thinking about how to attract investors, keep these main steps in mind.

1. Develop your company mission.

As part of your business plan and general business growth, you need a company mission to build around. Investors want to know your "why" – the reason you think the world needs your product or service. You should be able to communicate what problem your business solves in one or two sentences. If your mission and goals are too complicated, you'll lose investors and customers alike. You need a simple and clear explanation of your business's value to be successful.

2. Flesh out your brand voice.

One of your most important tasks as a small business owner is building your brand and company voice, which is the most outward-facing aspect of your business. Investors look for brand value, especially when it comes to social media and presence in your local community. By marrying a strong company mission with a distinct, well-developed brand voice, you're halfway to finding the right investors.

3. Take as many meetings with potential investors as possible.

Finding the right investors means meeting with as many potential investors as possible. Accept any opportunity to talk. This will not only help you hone your business's sales pitch, but also to read potential investors and decide who would make the best partners. Finding funding is often a process riddled with rejection and judgment. By taking as many meetings as possible, you'll increase your chances of finding funding.

4. Keep at it.

Don't get discouraged when potential investors decide not to fund your venture. It's part of the process. Do your best to focus on the next opportunity. When things get difficult, fall back on your business's mission to remind you what you're trying to accomplish. Remember that if even only one investor agrees to fund your business out of 50 you meet, that's still success.

SOURCE:

<https://www.business.com/articles/how-to-find-business-investors/>

How the Construction Industry Can Lead the Economic Recovery

Continued from page 1

Enforcing specific orders as regards physical distancing, sanitization, and other precautions at construction sites will afford the industry the liberty to continue work mid-scale, although it may take longer periods. Even though projects' timelines will have to be stretched, work will be consistent and safe.

2. Recognizing Construction as a Major Pillar of the Economy

The construction industry shelters the public. It brings about roads, offices, schools, hospitals, malls, etc. It is tied to the health, transport, education, and manufacturing sectors. It is safe then to refer to the construction sector as a pillar of the economy.

Expenditures by the government and major investors alike should focus on construction by clearing all backlog put on hold as a result of the pandemic. Once previous projects are completed, new ones should be assigned in order to create jobs for construction workers, manufacturers and distributors of raw materials. These will in turn circulate money through various means.

Really, a wealth chain is what it is. Series of events starting out at the top of the chain (construction) will impact other industries, ultimately triggering a circulation of jobs and wealth.

3. Adoption of Blue-Green Infrastructure

The blue-green infrastructure incorporates water management alongside landscaping. The idea

Continued on page 10

Business Toolkit

Creating an LLC in California

[Article was originally posted on www.nav.com]

By Susan Guillory,

When launching a new business in California, you'll have to make the decision about what type of business structure you want to operate as. A sole proprietorship? California corporation? What about a California LLC?

There are benefits to each type of business entity, but in this article, we're going to look at the limited liability company and why it might be a good fit for you. We'll also talk about creating an LLC in California to help you down that path.

What is an LLC?

A limited liability company is a business entity that keeps your personal assets safe and separate from that of your company, while providing pass-through tax benefits like that of a sole proprietorship or partnership.

You can have a single member LLC or a multi-member LLC, depending on whether you're the only owner or not. Which you choose will have an impact on how you file your taxes.

Your LLC will either be a foreign LLC or domestic LLC. The former means it was created in a state other than where you do business. A domestic LLC is one formed in the state where you do business.

If your business has some sort of liability to customers, such as a rental property, restaurant, or retail store, having the protection of a California LLC could be a smart idea.

Benefits of a California LLC

So why choose a limited liability company over other types of business entities? First of all, if you operate as a sole proprietorship, your personal assets could be at risk. Should you ever be sued or file bankruptcy, the court can seize your personal assets if your business can't pay your debts. If you operate an LLC, those personal assets are more protected.

There's also less paperwork with the LLC versus California corporation, which has to hold shareholder meetings and make annual reports.

And creating an LLC in California has some tax benefit: they can opt for what's called "pass-through" taxation, which is a fancy way of saying the LLC doesn't pay any taxes, but the in-

come and expenses pass through to the owner's personal tax returns. This is in contrast to the double taxation that a C corporation experiences, where both the business and the owner pay income taxes.

How to Create an LLC in California

Each state has a slightly different process for setting up a limited liability company. For the California LLC, these are the steps:

- Register Your LLC with the Secretary of State
- File a Statement of Information
- Apply for an EIN
- Create an Operating Agreement
- Open a Bank Account for Your LLC
- Register with the Franchise Tax Board
- Hiring Employees? Register with the EDD
- Apply for a Seller's Permit
- Comply with County and/or City Tax Requirements

Register Your LLC with the Secretary of State

The first step to creating your California LLC is to visit the California Secretary of State website. There's an easy-to-use online filing system for your LLC. Otherwise, you can fill out your Articles of Organization (also known as Form LLC 1) and mail them in.

You will be asked the name you want your LLC to have. If it already exists, you'll be told, and you will need to pick a different name. You'll fill out your contact information and then need to select your service of process. If you're filing your California LLC paperwork yourself, you'd choose Individual. If you've hired a registered agent (more on that shortly), you'd select California Registered Corporate Agent.

Next, you'll select whether the LLC will be managed by one manager, more than one, or all LLC members. Then you'll enter the Organizer name and email (this person will get updates and information on the LLC). There is a \$70 filing fee.

File a Statement of Information

Next comes filing your Statement of Information. This is a document that contains information about your business's registered agent (if you have one) and its management or officers, as well as general contact information. You'll need

to fill this out when you initially file your LLC in California, and then every two years afterward.

You can find this and other LLC documents on the Secretary of State website, or you can file your Statement of Information electronically.

Apply for an EIN

Just like you have a Social Security number, your business also needs a unique identification number, called an Employer Identification Number (EIN). You'll need this to file your taxes as well as open a business bank account.

Create an Operating Agreement

Another of the LLC documents you need is an operating agreement. This establishes the purpose of your business, who the members of the LLC are, how you will share the profits, and what, if any, tax considerations you have are.

There are templates you can use to create your LLC operating agreement online.

Open a Bank Account for Your LLC

If you're wondering why you need a separate bank account for your LLC, here are a few reasons: not only does it make it easier to file taxes, but it also can help you qualify for financing down the road. Separating your business and personal finances just makes it easier to stay organized.

You might decide to open a business checking account at the same bank you have personal accounts with. On the other hand, explore your options, because you might find one that better suits your needs elsewhere.

A side note: while you're at it, apply for one or two business credit cards so you can separate your business finances while earning credit card rewards.

Register with the Franchise Tax Board

To view LLC documents and manage your LLC online, you'll need an account with the Franchise Tax Board. Once you register, you'll need to wait to receive a PIN in the mail, which can take about a week. Once you enter the PIN, your account will be active.

Hiring Employees? Register with the EDD

If you plan to have employees, you'll need an account with the Employment Development Department. Once you do so, you can log in to

pay employment tax, print reports, or report new hires.

Apply for a Seller's Permit

If you plan to sell products, you may be required to possess a seller's permit in California. Apply for a seller's permit through the California Department of Tax and Fee Administration's online portal. Once you have your permit, you can view it, pay sales tax, or file a return online.

Comply with County and/or City Tax Requirements

In addition to the seller's permit, there may be other business licenses or permits you need, according to your city or county's regulations. Check those website to make sure you've covered all your bases.

Should You Work with a Registered Agent Service?

While California LLC formation isn't difficult, know that you also have the option for help. Registered agent services can complete the LLC filing on your behalf as well as ensure you stay compliant by paying any required annual fees or filing your Statement of Information.

You, of course, pay for these California registered agent services, but it may be worth the expense to not have to worry about the headache of maintaining your LLC status. If you operate in multiple states, having a registered agent can make sure you stay compliant with regulations in each state where you do business.

Costs of Maintaining a California LLC

Your business will need to do a few things to maintain your limited liability company status after filing. This includes paying an annual franchise tax of \$800. This state fee is due on the anniversary of your California LLC being filed.

(Just a side note: this franchise tax is due every year you operate as an LLC. If it's too steep an expense, you may be better off operating your business as a sole proprietorship.)

Additionally, you will need to file your Statement of Information every two years. There is a \$20 filing fee.

Visit link below for the full article:

www.nav.com/blog/creating-an-llc-in-california-710756/

Delta tunnel project would secure California's water future

Continued from page 1

ited water resources. State Water Project water is also used to replenish groundwater basins, fill Southern California reservoirs and support recycled water projects.

California depends on the State Water Project. Without it, California would need to replace about 3 million acre-feet of high-quality water annually to meet state demand. That is enough water to serve approximately 6 million households per year.

California water agencies, policymakers and think-tanks have been studying the need for this project for more than a decade. All that work points to the same conclusion: we need a Delta conveyance solution that will reinforce State Water Project infrastructure with modern, flexible operations.

We must address what we have all known for decades: the risk of a devastating statewide water shortage is unacceptable, and time is of the essence. The Delta Conveyance Proj-

ect is a game-changing modernization of California's aging water delivery infrastructure that will be paid for by the participating public water agencies that receive water from the State Water Project – not taxpayers. It will ensure we can continue to efficiently move water statewide to keep taps flowing for generations to come.

We fully support the Newsom administration as it moves forward with the Delta Conveyance Project planning process and

the public water agencies who are currently considering their ongoing participation in the project. The cost of doing nothing is far too high.

SOURCE:

<https://calmatters.org/commentary/my-turn/2020/11/delta-tunnel-project-would-secure-californias-water-future/>

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391651

Fictitious Business Name(s):
BrewVino SF
Address
2706 24th Street, San Francisco, CA 94110
Full Name of Registrant #1
Brew Vino, LLC. (CA)
Address of Registrant #1
1860 Turk Street, Apt #3, San Francisco, CA 94115

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Carly Buck**

This statement was filed with the County Clerk of San Francisco County on **10-01-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
10-01-2020

10/08/20 + 10/15/20 + 10/22/20 + 10/29/20

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391689

Fictitious Business Name(s):
Dataracy
Address
1583 Schaeffer Rd., Sebastopol, CA 95472
Full Name of Registrant #1
Cameron Holl
Address of Registrant #1
1583 Schaeffer Rd., Sebastopol, CA 95472

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-14-2020**

Signed: **Cameron Holl**

This statement was filed with the County Clerk of San Francisco County on **10-05-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
10-05-2020

10/22/20 + 10/29/20 + 11/05/20 + 11/12/20

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391761

Fictitious Business Name(s):
iQ Legal Services
Address
50 W Manor Dr, Ste 1848, Pacifica, CA 94044
Full Name of Registrant #1
Gustavo Lino
Address of Registrant #1
135 Shell Street, Pacifica, CA 94044

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-13-2020**

Signed: **Gustavo Lino**

This statement was filed with the County Clerk of San Francisco County on **10-09-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
10-09-2020

10/22/20 + 10/29/20 + 11/05/20 + 11/12/20

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391781

Fictitious Business Name(s):
Hmongster Foods
Address
3455 Pierce Street, Apt #303, San Francisco, CA 94123
Full Name of Registrant #1
Por Shoua Thao
Address of Registrant #1
3455 Pierce Street, Apt #303, San Francisco, CA 94123

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-18-2020**

Signed: **Por Shoua Thao**

This statement was filed with the County Clerk of San Francisco County on **10-29-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
10-29-2020

11/05/20 + 11/12/20 + 11/19/20 + 11/25/20

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391694

Fictitious Business Name(s):
RXSERVATION
Address
1934 Divisadero Street, San Francisco, CA 94115
Full Name of Registrant #1
Joseph Curran
Address of Registrant #1
1934 Divisadero Street, San Francisco, CA 94115

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **June 19, 2020**

Signed: **Joseph Curran**

This statement was filed with the County Clerk of San Francisco County on **10-06-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
10-06-2020

10/15/20 + 10/22/20 + 10/29/20 + 11/05/20

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391700

Fictitious Business Name(s):
Trotzi Records
Address
32 Rebecca Lane, San Francisco, CA 94124
Full Name of Registrant #1
Michael James Aguayo
Address of Registrant #1
32 Rebecca Lane, San Francisco, CA 94124

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Michael James Aguayo**

This statement was filed with the County Clerk of San Francisco County on **10-06-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
10-06-2020

10/15/20 + 10/22/20 + 10/29/20 + 11/05/20

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391607

Fictitious Business Name(s):
Hyman IP Law
Address
1241 Green Street, San Francisco, CA 94109
Full Name of Registrant #1
Laurence J. Hyman
Address of Registrant #1
1241 Green Street, San Francisco, CA 94109

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02/03/2010**

Signed: **Laurence J. Hyman**

This statement was filed with the County Clerk of San Francisco County on **09-24-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
09-24-2020

10/01/20 + 10/08/20 + 10/15/20 + 10/22/20

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 20-555955

PETITIONER OR ATTORNEY

Sun I Merritt
170 6th Street #11
San Francisco, CA 94103

TO ALL INTERESTED PERSONS:
Sun I Merritt
for a decree changing names as follows:

Sun I Merritt
changed to
Sun I Park

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **December 10, 2020** Time: **9:00 AM**
Dept: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO**
400 MCALLISTER STREET, ROOM 509
SAN FRANCISCO, CA 94102

BOWMAN LIU Clerk
DATED - **October 26, 2020**

10/29/20 + 11/05/20 + 11/12/20 + 11/19/20

How the Construction Industry Can Lead the Economic Recovery

Continued from page 8

is to solve urban and climatic challenges by building with nature. The use of sustainable drainage systems to mimic natural water cycles is cost-effective and can reduce the risk of flooding. Green vegetation improves the quality of air and reduces the debilitating health effects of air pollution. Blue-green infrastructure can also boost the economy due to the various recreational opportunities it provides.

4. Absorbing Labor From Areas With a High Covid-19 Impact on Employment

As stated earlier, millions of Americans, including construction workers, lost their jobs due to the pandemic. Areas with a higher rate of unemployment are places where most jobs are informal or blue collar.

Most construction workers work short-term, and appointments are terminated on completion of a project, meaning a lot of people were without jobs as the bulk of construction projects were put on hold.

The construction industry is reported to employ about 7% of the global workforce. It is largely labor-intensive. In areas of mass unemployment, local labor can be hired for construction and running logistics. The unskilled laborers can handle basic tasks with next to no training, such as supplying materials, transporting workers and machinery, and security, while the skilled workers can handle the actual building.

A lot of construction work can be assigned to workers in areas with a higher Covid-19 impact in order to create jobs for the residents, thus reducing the rate of unemployment. Ensuring that all stakeholders are aware of their legal rights is also key—revenue and income protection via filing preliminary notices in California and other states that require it is something contractors, suppliers, and subcontractors must know so as to not expose themselves in further financial risk.

Conclusion

It is important to understand that the global economy will not suddenly stabilize because workers have observed physical distancing for a week of intensive construction. Neither will a month of reliance on tech work the magic. The long-term effects of the pandemic may necessitate a restructuring of debt and need for new capital sources.

Everything that has affected and will affect the economy is a build up of calculated actions and decisions, over long periods of time. One step in the right direction is a step closer to full recovery.

SOURCE:

www.constructconnect.com/blog/how-the-construction-industry-can-lead-the-economic-recovery

Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

ADVERTISEMENT AND NOTIFICATION FOR ANNUAL PREQUALIFICATION 2020 – 2021

Notice is hereby given that the governing board of the Oakland Unified School District (“District”) is prequalifying certain contractors on the District’s state-funding eligible lease-leaseback projects.

It is mandatory that all of the following contractors who intend to submit a bid or proposal for District Projects, fully complete the District’s prequalification questionnaire, provide all materials requested therein, and be approved by the District to be on the final prequalified contractors list. If a contractor has been prequalified by the District within the past three (3) years, that contractor may complete the District’s “renewal” prequalification questionnaire for a total of three (3) years. The District will notify contractors of their three (3) year anniversary date in the contractor’s prequalification letter.

This prequalification requirement applies to the following contractors:

- A contractor with an A, B, C-4, C-7, C-10, C-16, C-20, C-34, C-36, C-38, C-42, C-43, and/or C-46 license(s) that intends to bid as a contractor (prime contractor) directly to the District for design-bid-build and lease-leaseback projects.
- A contractor with a C-4, C-7, C-10, C-16, C-20, C-34, C-36, C-38, C-42, C-43, and/or C-46 license(s) that intends to submit proposals as a first-tier subcontractor to a general contractor (prime contractor) that is bidding directly to the District for design-bid-build and lease-leaseback projects.

Contractors must complete the District’s form. No other prequalification documents submitted by a contractor will meet the District’s requirements and all forms must be submitted on the most recent respective forms. Certified Local/Small Local Resident Business Enterprise contractors shall be prequalified pursuant to the District’s Prequalification for Prospective Certified Local/Small Local Resident Bidders.

PLEASE NOTE: A PRIME CONTRACTOR FOR WHICH THEY HOLD THE APPROPRIATE LICENSE IS AUTOMATICALLY QUALIFIED TO BE PLACED ON THE SUB LIST.

All contractors shall submit completed prequalification documents as follows:

Location	Date
Oakland Unified School District 955 High Street Oakland, CA 94601 Attn: La Juana Lewis, Administrative Assistant La Juana.Lewis@ousd.org	First-Tier Subcontractors and General (Prime) Contractors and Certified Local, Small Local and Small Local Resident Business Enterprise Subcontractors must be submitted by: December 31, 2021

Prequalification packages are available for pick-up at the following location: Oakland Unified School District, 955 High Street, Oakland, CA 94601. Prequalification packages can also be obtained from the District’s website at: www.ousd.org, by going to: “Offices & Programs > “Facilities Planning & Management Department” > “For Contractors & Developers” > “Bids & Request for Proposals” > Bid Information > Scroll down to Pre-qualification.

The District will notify each contractor that submits a prequalification package if it meets the prequalification requirements. Prequalified contractors will be eligible to bid on the District’s projects that are within a contractor’s bonding and financial capacity. Contractors will be placed on the District’s Qualified Bidders List for one (1) calendar year following the date of initial prequalification. The District reserves the right to request any contractor update its prequalification forms on an annual basis and/or the right to revoke, suspend, or rescind a contractor’s prequalification status due to a contractor’s change in status or the failure to update information. The prequalification questionnaire answers and financial statements submitted by contractors are not public records and are not open to public inspection. All information provided will be kept confidential to the extent permitted by applicable law.

Veterans Corner

How to Hire a Veteran

[Article was originally posted on
www.entrepreneur.com]

By Desmond Lim,
Co-Founder of Workstream.us,

A 2019 report from the Bureau of Labor Statistics showed that the unemployment rate for veterans was 3.1%, which was the lowest rate in 19 years. After years of chronic unemployment, businesses seemed to have finally learned that there are great benefits to hiring veterans. Of course, the ongoing pandemic has changed this rate drastically for the entire working population. But for businesses that are rehiring in order to open up again, now might be the perfect time to hire experienced veteran workers.

What veterans bring to the table

The stigma of veterans having unmanageable PTSD has eroded in recent years. After all, it would be next to impossible to keep such a low unemployment rate among veterans if there was high turnover among these workers due to mental health issues. These fears have largely been unfounded. In fact, companies are reaping the benefits of hiring veterans. These benefits include:

Teamwork and Leadership. If nothing else, being in the armed forces teaches people a level of discipline, collaboration, and initiative that most other workplaces can’t match.

Focus. The armed forces also trains individuals to be incredibly goal-oriented. Here’s the mission with the desired end results, go out and get it. Veterans come out with a level of focus and

drive that isn’t common in the typical employment pool of workers.

Loyalty. If anyone can “tough it out” when times are lean or the business is doing poorly, it’s veterans. Having been forced to endure downright unappealing circumstances during their service, veterans can power through during thick and thin.

The WOTC

Businesses should hire veterans for altruistic reasons. But it doesn’t hurt that the government provides a great tax incentive to do so as well. The Work Opportunity Tax Credit (WOTC) is a Federal tax credit that aims to encourage employers to hire veterans and other traditionally disadvantaged groups of workers.

Certain qualifying hires can earn up to \$9600 per employee, and veterans are in the tier for the highest tax credit. Once you hire two, three, or more veterans, you can see how quickly this tax credit can add up.

The program currently runs until January 1st, 2021, so now is the time to hire and take advantage of the WOTC.

How to hire a veteran

Here are the steps to hire a veteran:

1. Research the skills you want from a veteran.

For any hiring decision, it’s important to figure out the type of skillset you need for a position. When hiring veterans, an additional exercise is to see what traditional skills from the armed forces will best translate to the role.

For example, if your company is hiring for a marketing position, the skills you may be looking for are related to crafting engaging content and understanding people’s decision making process.

For example, if your company is hiring for a marketing position, the skills you may be looking for are related to crafting engaging content and understanding people’s decision making process. In this case, a former Army Recruiter may provide the right qualifications for the job. Or perhaps a Psychological Operations Specialist, since they understand people. Another might be a Recruiting and Retention Officer.

These military titles weren’t just pulled from thin air. There is a site that can help you match up the position to the relevant skillset: careeronestop.org. Plug in the position you are hiring for and see the types of military titles that result to give you a good sense of the type of veterans you might want to look for.

You can also refer to the Department of Labor’s guide to hiring veterans as well.

2. Contact a local veterans employment coordinator.

Speaking of the DoL, their site can connect you with a local veterans employment coordinator to assist you in placing the right candidate. Connecting with an expert in this space can help reduce the time-to-hire, especially if you’re trying to take advantage of the WOTC by the end of this year.

Visit link for the full article:

<https://www.entrepreneur.com/article/352143>



Success Stories

She Marine Construction Supply, Bakersfield CA

“My consultant has been a key person in my life for the past three years. It has been invaluable having him cheer me on, encourage me, and help me develop my raw talents. The CSUB SBDC has helped me connect with my community and build something that matters.”

- Rebecca Robison Owner

Pursuing Her Dream in Construction

After 22 years of serving her country in the Marine Corps, Rebecca Robison retired as a Major and returned to serve her home town of Bakersfield. In the Marine’s, Robison held a variety of positions which helped her develop skills essentially to operating a small business in a competitive market. In 2016, Robison pursued her dream and with guidance from the SBDC -- Start-Up Assistance, Business Plan, Financial Planning, and Permits and Licenses - Rebecca opened her business. She Marine is a Woman-Owned, Disabled Veteran Business Enterprise. Robison also is a participant in the SBA’s Mentor-Protege program. This initiative has connected Robison with larger local companies who provided additional expertise and resources, allowing She Marine to compete on larger construction bids.

SOURCE:

<https://centralcasbdc.com/success-stories/she-marine-construction-supply-bakersfield-ca>

Bakker Construction, Salinas

Shawn Bakker first approached the CSUMB Small Business Development Center in February of 2010 to get assistance in recovering from the downturn his company had taken during the recession. Like many construction companies, he was struggling with the severe slowdown of new home construction. Mr. Bakker had just received a \$20,000 line of credit and wanted SBDC assistance to increase sales and profits by bidding on higher value projects. In addition, he wanted to develop a talented team of employees to facilitate growth. “I want to stop reacting to the economy, I want to be proactive!” Mr. Bakker said at the time.

CSUMB SBDC’s Keith Holtaway assisted Mr. Bakker with developing strategies and refining tactics to take a conservative yet successful approach at building the businesses. By September of 2010, the employer had hired eight new employees and increased sales by over \$823,500. Bakker Construction Company has been focusing on a successful targeted approach within the redevelopment arena.

SOURCE:

<https://centralcasbdc.com/success-stories/bakker-construction-salinas>

Tutor Perini/O & G Joint Venture (TPOG)



SEEKING DBE FIRMS

FOR SUBCONTRACTING OPPORTUNITIES ON THE WESTSIDE
PURPLE LINE EXTENSION SECTION 2 PROJECT

OWNER: LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY (LACMTA)



INTERESTED IN WORKING WITH TPOG?

TPOG issues Notice of Interest (NOI) Emails to all Tutor Perini/O & G Joint Venture registered vendors notifying them of upcoming 1st tier opportunities on the project. All CUCP certified DBEs vendors based in Southern California are already registered with TPOG. Please contact us if your firm is not receiving TPOG Notices of Interest by sending a note to:

Nareg@moderntimesinc.com

BONDING, LINES OF CREDIT, AND INSURANCE SUPPORT SERVICES:

TPOG is willing to assist DBE Subcontractors and suppliers in obtaining access to bonds, lines of credit and insurance. Please email Nareg Bostanian for your requests for assistance.

TPOG is soliciting in good faith all interested subcontractors as well as certified DBE firms. If you are interested in bidding or have any questions in relation to the scope, please email DBE Project Coordinator: Nareg Bostanian or visit the website below. <http://www.tpogjv4purpleline.com/index.html>